

GRONBACH

Supplier's self-presentation

General information about your company:

Name and legal form of your company

Name _____

Street _____

Zip code and city _____

Country _____

Tax-number _____

Commercial register number _____

Depending on the company, please send the document to:

purchasing-wasserburg@gronbach.com
(Wilhelm Gronbach GmbH/Germany)

purchasing-niederndorf@gronbach.com
(Wilhelm Gronbach GmbH & Co KG/Austria)

purchasing-laag@gronbach.com
(Gronbach GmbH/Italy)

purchasing-michalovce@gronbach.com
(Gronbach k.s./Slovakia)

Which is your preferred bank account?

Name of bank _____

Account number _____

IBAN Code _____

Swift Code _____

GRONBACH

Contact – relevant contact persons

Please name contact details of the responsible persons of the different departments as well as relevant contact details, responsible staff members for Gronbach, of the Sales-, Quality- and Logistics departments. Optional other contact persons can be added.

	Title	Surname	First name	Phone Nr.	E-mail
CEO					
Sales D.					
Quality D.					
Logistics D.					
Technical D.					
Accounting					
Reclamation					
others					

If your company is present online, please name your internet-address (URL): _____

www. Does your company supply connected companies of Gronbach?

- Yes
- Wilhelm Gronbach GmbH/Germany
 Wilhelm Gronbach GmbH & Co. KG/Austria
 Gronbach k.s./Slovakia

No

Group to which your company belongs/ownership structure (if available please add your organisation chart):

GRONBACH

How do you prefer to receive our orders?

By

e-mail

fax

post

EDI

others: _____

1. Offering

Which business activities and product range does your company offer?

(As attachment you will receive a material-group overview – Please choose from the applicable material-group.)

Material-group	appellation
e.g. 04020	iron/bar

2. Financial data

When does your financial year start? _____ (month)

What was your company's turnover in the last two financial years?

What does the forecast for the current financial year tell?

	date	turnover in Mio. Euro	Gronbach's quota of your turnover in ~%
Current financial year			
Last financial year			
Penultimate financial year			

How did the company's turnover of the last financial year divide itself in percentages to the different regions?

	%		%
Western Europe		South-/Latin America	
Eastern Europe		Asia/Pacific	
NAFTA		Middle East	
Africa		others	

How high are/were research and development expenses of your company?

(Inasmuch as applicable, in percent of the turnover)

	date	R&D percentage
current financial year		
last financial year		
penultimate financial year		

GRONBACH

3. Infrastructure

Please name the amount of employees of the current and the last two financial years.

	date	Amount of employees
current financial year		
last financial year		
penultimate financial year		

Please name the amount of plants for the product related business according to countries.

material-group	plant	country

Construction systems

Which CAD Systems are available to you?

a) _____

b) _____

c) _____

GRONBACH

4. Market data

Please name your TOP10 customers according to the turnover.

position	customer	turnover in Euros (last financial year)	reference projects
1			
2			
3			
4			
5			
6			
7			
8			
9			
10			

Please name your main competitor.

(Advice: This information will help us to file your company. It will give us the opportunity to consider your company while receiving competitor's requests.)

Business activities or product range	competitor	country

5. Logistics and quality

Did your company already realize an EDI-connection?

- Yes
- No, but possible/aspired
- No, not possible/not aspired

Do you support one or more of the following delivery systems?
(Multiple answers are possible)

- | | | |
|---|---|--|
| <input type="checkbox"/> consignment concepts | <input type="checkbox"/> contract-stock concept | <input type="checkbox"/> stock procurement |
| <input type="checkbox"/> synchronized prod.-processes | <input type="checkbox"/> standard part management | <input type="checkbox"/> single item procurement |
| <input type="checkbox"/> Kanban | <input type="checkbox"/> none of it | <input type="checkbox"/> not applicable |

Of which certified/authorized management-systems and/or approvals (e.g. UL, TÜF, FDA, and sectorial approvals) does your company possess?
(Please attach proof in copy or pdf-file)

Certification	Yes	Auditor	Expiry date	Location/head quarter (if applicable)
ISO 9001:2000				
ISO/TS 16949:2002				
VDA 6.1				
ISO/IEC 27001 (ISMS)				
RoHS-Declaration				
ISO 14001				
others	which ones?			

GRONBACH

Product-/Manufacturer's liability

Did your company complete a product liability insurance respectively is an adequate insurance part of your business liability insurance?

Yes No

Does your insurance (coverage) cover activities in Italy and Europe?

Yes No

What is your maximum amount of insured's liability?

- For bodily injury _____ Mio. Euro
- For material damage _____ Mio. Euro
- For financial loss _____ Mio. Euro

6. Miscellaneous

If you are already active in supplying us, you surely have helpful suggestions or suggestions for improvement. Please notify us of possible deficits you have realized in our collaboration and state your proposals of solving problems. It is very important to us to know how you think about us as your customer.

Please describe how potential cost reduction could be realized.

What distinguishes your company?

How is your early-warning-system towards customers organized?
(With respect to own acquisition difficulties, technical problems, threat to delivery dates, etc.)

GRONBACH

Material groups

00010	Aluminium	Strip
00020		Cast
00030		Bar
00040		Extrusion press profile
00050		Sheet
01010	Stainless steel 1.4301 Aisi 304	Strip
01020		Strip 0,7 K280 (MS1)
01030		Strip 0,7 K180 (1.4301)
01040		Bar
01050		Sheet
02010	Stainless steel 1.4016 Aisi 430	Strip
02020		Strip 0,7 (1.4016)
02030		Bar
02040		Sheet
03010	Other stainless steels	Strip
03020		Bar
03030		Sheet
04010	Carbon steel	Strip
04020		Bar
04030		Sheet
05010	Other metals	
06010	Auxiliary materials	Packages
06020		Abrading and polishing
06030		Lubricants
06040		Welding material
06050		Equipment pack

07010	Purchased parts	Glass panels	
07015		Cables and links	
07020		Electr. parts	
07025		Design parts	
07030		Handles	
07031		Fasteners	
07035		Basic devices	
07040		Spiral springs	
07045		Leaf springs	
07046		Other springs	
07050		Sheet metal part	
07055		Turned/milled parts	
07056		Moulded parts	
07060		Rivets	
07065		Magnets	
07070		Lost-wax casting parts	
07075		Screws	
07076		DIN and small parts	
07080		Rails	
07085		Washers	
07090		Foils	
07095		Wooden parts	
08010		Plastics	Masterbatch
08020			Synthetic granules
08030			Plastic parts
08040	Silicone parts		
09010	Colours, varnishes, glues and sealants	Primer	
09020		Liquid silicone	
09030		Screen printing ink	
09040		Gaskets	
09050		Adhesive tape	
09060		Liquid glue	
09070		Coating powder	